



Colourful Insights into Personality Difference (Understand yourself and others)

Learning Insight is delighted to have been invited to showcase an internationally acclaimed communication tool which not only gets results but creates an entertaining, dynamic and unforgettable professional development experience.

In this highly interactive and fun workshop you'll be introduced to a delightfully simple and colourful metaphor which explains personality difference and communication styles in a way which changes forever how you relate to others (and they to you). You can apply the principles demonstrated in this workshop to build relations with customers; improve sales results; build inter-team relations; coach and lead a team; appreciate the talents of others; and even re-assess your relations with colleagues and family.



What's in this course for you?

The **COLOURFUL** metaphor demonstrated in this workshop can easily and quickly be used to:

- Build greater interpersonal acceptance
- Change the way we react and relate with others
- Improve relationships with colleagues and customers
- Recognise and enjoy the different working styles of your colleagues
- Promote optimal functioning of your team
- **Value talent and diversity**

A PROFESSIONAL DEVELOPMENT PROGRAM FROM THE
COLOURFUL INSIGHTS SERIES FACILITATED BY
ACCREDITED TRUE COLOURS™ FACILITATOR:

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Discover:

- ▶ About your personality and communication style and working style and its impact on others
- ▶ Why you work well with some people but find it hard to engage with others
- ▶ About your core values and their impact on your colleagues, customers, family and friends
- ▶ How to open lines of communication which might previously have been closed
- ▶ How you react under stress and why the harder you try the worse some relationships become
- ▶ How to recognise, appreciate and benefit from the collective and individual talents and individual working styles of you team
- ▶ Strategies to maximize your career potential and engage with an interview panel
- ▶ How to motivate and energise others and bring spontaneity and fun into everyday day to day activities.

What's included?

In-house training at a time to suit you
Instruction by an expert facilitator
A highly interactive and fun workshop tailored for your organisation
Personalised certificate of completion

